

Consulting Business
Profit & Loss Unclassified
 January through December 2011

	Jan - Dec 11
Ordinary Income/Expense	
Cost of Goods Sold	
Direct Labor (on payroll)	2,500.00
Total COGS	2,500.00
Gross Profit	-2,500.00
Expense	
Advertising Expense	2,000.00
Business License & Fees	710.23
Car/Truck Expense	
Company Car	6,756.00
Gas & Oil	211.38
Mileage	0.00
Registration & License	546.00
Total Car/Truck Expense	7,513.38
Contributions	2,500.00
Depreciation Expense	923.04
Dues and Subscriptions	1,500.00
Insurance	
General Liability Insurance	2,760.00
Owner's Health Insurance	4,272.00
Professional Liability Insurance	6,875.00
Worker's Compensation	2,782.08
Total Insurance	16,689.08
Maintenance/Janitorial	2,841.95
Marketing Expense	4,500.00
Meals, Local	895.54
Office Equipment	1,450.00
Postage and Delivery	1,098.00
Professional Fees	
Accounting Fees	2,319.00
Legal Fees	600.00
Payroll Service Fees	1,529.24
Total Professional Fees	4,448.24
Promotional Expense	355.00
Rent	7,005.00
Repairs	
Computer Repairs	390.00
Equipment Repairs	343.09
Total Repairs	733.09
Supplies	6,803.23
Telephone	3,768.66
Utilities	501.59
Wages - Unbillable	
Employee Benefits	2,253.96
Employee Bonus	0.00
Payroll Tax Expenses	2,138.11
Wages-Office Staff	840.00
Total Wages - Unbillable	5,232.07
Total Expense	71,468.10
Net Ordinary Income	-73,968.10

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12/15/11
Accrual Basis

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	<u>Jan - Dec 11</u>
Other Income/Expense	
Other Expense	
Other Expense	
Interest Expense	2,236.18
Total Other Expense	<u>2,236.18</u>
Total Other Expense	<u>2,236.18</u>
Net Other Income	<u>-2,236.18</u>
Net Income	<u><u>-76,204.28</u></u>